

About the Facilitator



Paul Stout is a construction project manager, estimator, LEED Accredited Professional, **facilitator**, seminar instructor, and the AGC of America's 2009 *National Instructor of the Year*. He brings more than twenty-three years of practical, hands-on construction experience and thirteen years of training and facilitation experience to the arena. From *Laborer to Project Manager*, Paul advanced through the ranks to learn the industry from the inside out. This progression of personal and career growth included labor, supervision, and management for hundreds of projects. He was a crew Foreman or Project

Superintendent for five years, an Estimator for more than five years and a Project Manager for more than ten years. Paul has managed projects from the position of both Subcontractor and Prime Contractor (GC).

Paul is the founder and *Director of Education Development* for Power Summit a national training company. His understanding of the construction process, vast experience and dynamic presentation skills enables him to conduct training sessions and facilitate meetings with authority and conviction. Since 1999, Paul has presented or facilitated more than 650 construction training seminars, workshops and **partnering sessions** in 64 US cities spanning 22 states, Guam and Djibouti. His experience and personal qualities make him a popular choice for Partnering and event facilitation, consulting and in house training assignments.

His career spans several paradigm shifts within the construction industry including the ever increasing use of the design-build project delivery method. Paul's involvement with design-build projects, while working for general engineering firms, includes collaborating with design professionals in the preparation of conceptual estimates and subsequent design development. His understanding of design-build contracts and the unique challenges facing design-build teams places Paul in the lineup as a **valuable and popular choice to facilitate the CDW and Partnering Meetings on design-build projects**. His ability to involve all the parties in the vital partnering process coupled with his experience in early issue identification at the project level, enables him to assist all stakeholders achieve maximum benefit from their Partnering Meeting.

Paul has been chosen to be the **Partnering Meeting Facilitator** for seventy (70) Partnering Meetings including fifty four (54) NAVFAC Design Build projects spanning 16 different government installations in California, Arizona, Nevada, North Carolina, Virginia, Guam, and Djibouti since 2008. In addition, he has **facilitated numerous Concept Design and Design Development Workshops** as well as Project Kickoff and Preconstruction meetings.

During 2004 and 2005 Paul played an integral role in the development and facilitation of a majority of the education programs presented through the "*Pipeline to Success*" in San Diego. (*Pipeline to Success* is the small business training program sponsored by the outreach programs of the San Diego County Water Authority and other regional public agencies. The project was executed through the *Training Source*, a joint venture of the Employee Training Institute (ETI), Power Summit and the Water Authority). His 2006 -2009 involvement in the small business outreach efforts of the SDCWA includes presenting seminars under the auspices of GCAP Services and for the COC (Contracting Opportunities Center – PTAC) in 2010-12. This program included several Business Focus Groups sessions where large General Contractors and Design Consultants met with small contractors and consultants to discuss ways in which small firms could have more involvement in SDCWA construction projects. **Paul was the natural selection for Facilitator**. His overriding mission in this program is to equip small businesses to compete effectively for public contracts by teaching them the process and the requirements of the public sector.

Intimate familiarity with major software packages and methodologies for Project Management and Estimating has placed Paul in the unique position to see and hear the challenges of literally hundreds of construction companies and project owners. Through **meeting and Partnering facilitation**, presentations, seminars, and training including implementation consulting, he has developed unique skills for assisting owners, designers, and construction firms with team building and methodology solutions.